

CURRICULUM VITAE

Mindaugas Rudys

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Date of birth: 16.07.1982
Nationality: Lithuanian

WORK EXPERIENCE:

- May 2018 to present Šiaulių bank (Head of business development division)
I'm responsible for 6 departments:
- Department for Development of Financial Services;
 - Everyday Banking;
 - Digital Channels Development;
 - International Client Service;
 - Operations;
 - KYC.
- September 2015 to May 2018 Šiaulių bank (Deputy of business development division and head of Department for Development of Financial Services)
I'm responsible for:
- all business loan products;
 - leasing and factoring;
 - KPI for business units;
 - representative bank in all events and conference;
 - creating and follow up of budget;
 - credit committee.
- February 2011 to January 2016 Šiaulių bank *Leasing* JSC (CEO and chairman of board)
I'm responsible for:
- team of 40 people;
 - organizing the company activities;
 - creating and follow up of budget;
 - reporting results for shareholders;
 - leasing credit committee;
 - employee motivation.
- February 2009 to February 2011 SEB bank (Head of Sub-branch in Vilnius branch)
I was responsible for a team of 11 people, for organizing the unit's activities and budget and also a member on the credit committee.
- March 2008 to February 2009 SEB *Leasing* JSC (Head of Cargo transport unit)
I was responsible for a team of 8 people. I organized the unit's activities and budget. I was also a member on the credit committee.

April 2007 to present:	PC Aurora plius (founder, CEO). The main goal of this not-for-profit public company is consolidate amateurs of go-karting sport and organize Amateur go-karting league.
June 2006 to March 2008	SEB Leasing JSC (Project Manager in Cargo transport unit)
February 2005 to June 2006	SEB <i>Leasing</i> JSC (Project Manager in Cars unit) My duties included the analysis and evaluation of the client's financial situation, preparation of required documentation, reporting to the credit committee, planning and organizing my work, active contacts with old corporate and private clients in search of potential new ones, support long-standing relations with business partners, leasing service supply and sale.
June 2003 to February 2005	AON Lithuania JIBC (Join Insurance Brokers' Company) (Head of unit) Insurance broker, organizing unit's activities, market analysis, sales forecast and budget.
June 2002 to June 2003	AON Lithuania JIBC (Sales Manager) Insurance broker, signing insurance contracts, searching for potential new private and corporate clients.
Summer 2001	REKYVA SC (Sales Manager) Made bargain and sale contracts, wrote invoices.
Summers 1996 – 2000	REKYVA SC (Manager's Assistant)

EDUCATION:

Present	Looking for possibility teach Economy in high school
November 2013 to June 2015	Executive MBA Programme in Baltic Management Institute
September 2007 to January 2014	MA in Economy University of Romer
September 2003 to June 2007	BA in Economy (International Economy) University of Vilnius
September 2000 to June 2002	BA in Mathematics (Applied Mathematics) University of Vilnius
Graduated June 2000	Secondary Education Gymnasium of Siauliai University

SPECIAL SKILLS:

Computer skills: MS Office, Navision, Flexcube and perfect IT knowledge.
 Languages: Fluent in Lithuanian, English, Russian and German.
 Seminars: "Coaching", "Tutors' teaching", "Successful negotiation", "Stress' manipulation",
 Financial Analysis for advanced and etc.

PERSONAL FEATURES:

I'm innovative, communicative, active, responsible, reliable, ambitious, striving for challenge tolerating competitive ability, punctual. Good skills coaching the team. One of the credo – do not copies but create new things.

Activities: member of the Vilnius Gedimino Rotary club, triathlon, skiing, travelling, cars' sport, orientating. I like dynamic, new senses and adrenaline. The last achievements: I have driven more the 2000 km by bicycle this year. I've participated in Lithuanian MTB cup, Vilnius Challenge, 1000 km race and other sport events.